

FENCES



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FENCES NEWS

SALES BY PRIVATE CONTRACT AND SALES BY AUCTION, FENCES

WILL BE AT THE FOREFRONT DURING THE GRANDE SEMAINE

You will find herewith the latest news with regard to preparations for the FENCES sale that will be held during the GRANDE SEMAINE (french championship for young horses) at Fontainebleau from 2-10 september 1995 (8-10 september for the famous auction sale). All the enclosed texts may be considered for publication free of copyright. Photographs can, equally, be made available on request. For further informations, please do not hesitate to contact:

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One hundred and five horses have so far been selected for the seventh edition of the FENCES sale that will run from 8-10 September 1995 at the facilities of Marcel Rozier situation at Bois-le-Roi, some 10 kilometres from Fontainebleau. These traditional auction sales have acquired an international reputation, attracting a foreign clientele from around Europe, but also from the two American continents. A rendez-vous on the international sport horse calendar which should not be missed, it also presents an evening spectacle where business can be concluded in an atmosphere, at the same time,

both friendly and festive. This year, those responsible for the sales will not have the time to involve themselves in these lively evenings, since, during the daytime they will be welcoming to the terrain of the Grand Parquet at Fontainebleau, clients interested in purchasing young horses (4 to 6 years); finalists selected by their efforts at the time of the various regional finals. Two hundred horses will have been selected and brought together in a catalogue which will be available from FENCES on site, alongside the arena. The goal of this new initiative FENCES and from the SHF (responsible for organising the Fontainebleau finals from 2-10 September) is to recreate a climate of trust between the breeders/owners who will be engaged in selling their horses at a price, pre-determined by FENCES (within nine price bands), and the buyers who will be able to benefit from all the available services, essential to a smooth transaction (direct contact with the vendor, investigation of the pedigree, video film of the horse during the regional finals and a user-friendly environment ...) with the guarantee of a clear price.

FENCES SIX PARTNERS

It was a bet, hare-brained one could say, that anyone should want to launch a really prestige sale in 1989 at a time when the market for sport horses was wallowing in the depths of the recession, paying the consequences of an economic crisis of the leisure sector's own making. So it was the nerve of several genuine businessmen, prepared to assume the risk of collapse by taking on the management of such an operation, which overturned the minds within the sport horse industry. These six partners of FENCES are true entrepreneurs in this demanding field where it is necessary to be, at the same time, an innovator, a manager and also a horseman. From Normandy, **ARNAUD EVAIN** is one the pioneers in the area of artificial insemination in France. He is a born organiser, breeder and jack of all trades. It was he who carried to the French breeders, the idea of utilising the services of well-known foreign reproducers, such as the Dutch-bred *Voltaire* and *Winsor*. **BERNARD LE COURTOIS** had been the Chief Editor of the specialist magazine, *L'Eperon*, until the day he decided to put his theories into practice. He moved to Normandy and launched himself into breeding, using some new ideas, notably in the matter of syndicating the major reproducers. In this way he brought about the return of *Alme* to France in 19.. **YVES LEMAIRE** is established in the Loiret as one of the most important dealers of sport horses in France and, similarly, from Brittany, **BRUNO SOULOUMIAC**, who is also a breeder, which explains his specialising in dealing with youngsters. The 'Francillien' **ERIC NEGRE** is based at

Barbizon and shares the same profession, but in a smaller way, leaning towards international competition. An activity well known to **MARCEL ROZIER**, Olympic Champion in 1976 and former

French team trainer who is also a horse dealer. It is his facilities at Bois-le-Roi, little more than 10 kilometres from Fontainebleau, which have hosted, for the past seven years, the irresistible FENCES sales.

The six partners of FENCES during the selection

THE DOMINATION OF ALME DESCENDENTS

Alme will probably be the stallion that will have made the strongest impression on European breeding this century. Seen during the 1980's by the general public to traverse the success of *Galoubet A* (World Champion in 1982 with Gilles Bertran de Balanda) and *I Love You* (winner of the 1983 World Cup under the American flag), the fabulous bay stallion had, during this era, unfortunately, already been exported to Belgium. Before he came back to France (thanks to his repurchase and his syndication, managed by one of the partners of FENCES, Bernard Le Courtois) a dozen years later, he had already left his mark in five of the largest stud-books in the world; the KWPN in Holland, the Belgian BWP and Z, the German Holsteiner and Hannoverian where he covered a large number of his descendants.

The catalogue for this seventh session of FENCES, will include a

respectable proportion of French descendants of *Alme*. The selectors of FENCES have, effectively, chosen five progeny from *Galoubet A* (son of *Alme*) four from *I Love You* (son of *Alme*), four by *Quito de Baussy* and from *Reve d'Elle* (sons of *Jalisco B* by *Alme*) as well as three brood mares by *Jalisco B*.

The catalogue will include other descendants of *Alme* with progeny from *Papillon Rouge*, *Olisco*, *Quidam de Revel*, *Jalisco B* etc... Horses from other distinguished French origins will also be well represented in the catalogue and, especially, one will be able to find, alongside *Alme*'s descendants, five products of *Narcos* and three by *Voltaire*, *Rosire HN*, *Double Espoir* and *Quat'Sous* (maternal half-brother of *Narcos*).